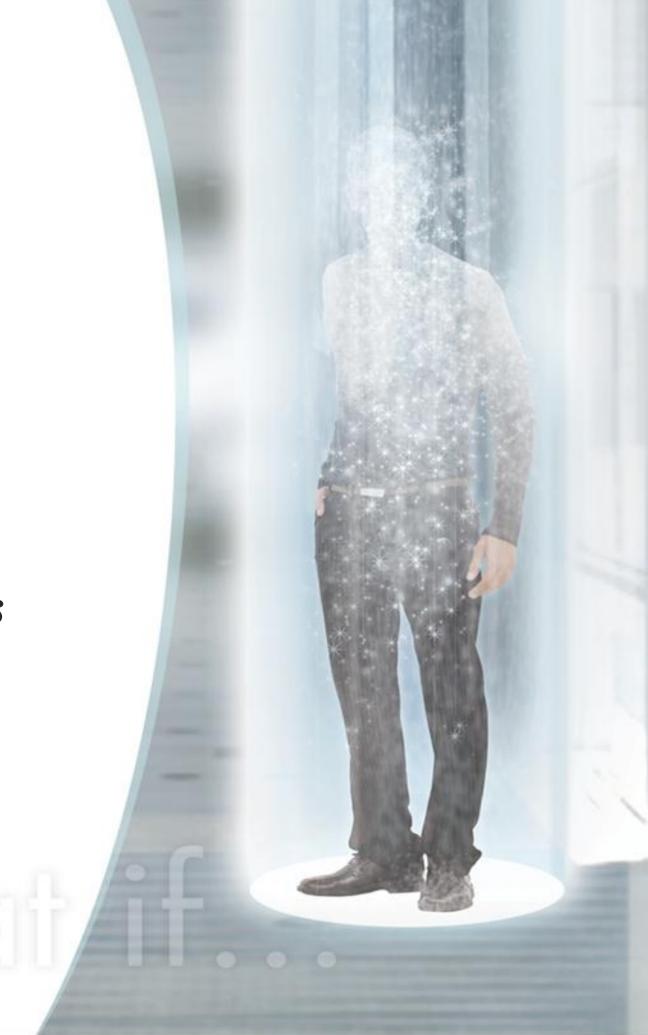


**Broadband Communications Solutions** 





### Where do we play?

- Fixed Wireless Networks
- Rapid Deployment Towers
- Broadband Fiber to the Home
- CATV Network Evolution





## More than a "box pusher"



Have I got a deal for you!



#### How do we play? Build Partnerships with Service Providers

#### Equipment Fulfilment

Distribution, Stocking, Warehousing, Logistics, Financing, Warranty

#### Engineering

- System Design, Product Support, Integration, Consultation, Business Models
- Optical, RF, IP, Tower engineering
  - E.g. RF Coverage, Link design, IP Core network, system upgrades, DOCSIS, LTE, GPON/EPON

#### Project Management

- Acting as Prime or Subcontractor
- Infrastructure builds, from Kick-off to Design, build, and commissioning







#### What do we offer to Service Providers?

- LTE expertise for Broadband Fixed Wireless Networks
- Rapid Deployment Towers
- FTTH: GPON/EPON design and sourcing
- Backhaul Solutions:
  - Licensed Microwave, Resellers of Wholesale IP connectivity
- Outside Plant (OSP)
  - Buried or aerial networks
  - Design, sourcing, business planning, construction management
- RF Engineering:
  - Licensed backhaul links
  - Cellular & Wi-Fi Coverage for public venues
  - Spectrum coordination and licensing
  - Power & Cabling subsystems







### **Our Technology Partners**































- Broadband technology specialists
  - Wireless, Optical, CATV, IP core, Towers
  - Product & Material Supply
  - Engineering & Support
- Partnerships with Service Providers





Thank you!

Ken Trudel Western Canada Region

ktrudel@trispec.com

780-748-7795

www.trispec.com

