

# Airspan Network Densification Solutions







Copyright 2019 AIRSPAN NETWORKS INC.

3



# Airspan Networks – A Global Company

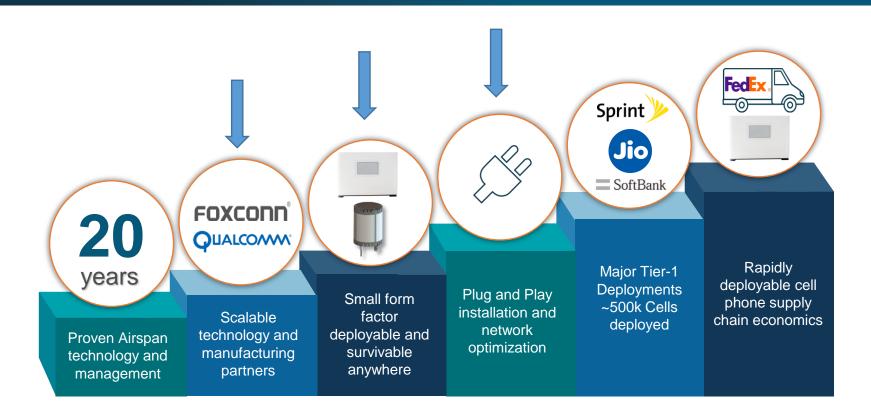


Copyright 2019 AIRSPAN NETWORKS INC.

Commercially Confidential



# What is Airspan's Differentiators



Copyright 2019 AIRSPAN NETWORKS INC. Commercially Confidential



# and Growing

# ~500K Small Cells Shipped Globally

























# Airspan Wireless Solutions

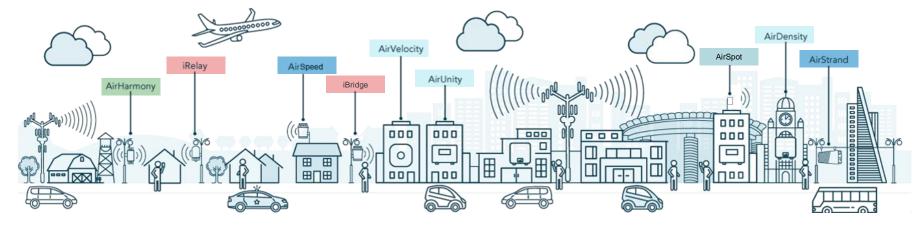












Copyright 2019 AIRSPAN NETWORKS INC.

Commercially Confidential



# Airspan Wireless Solutions











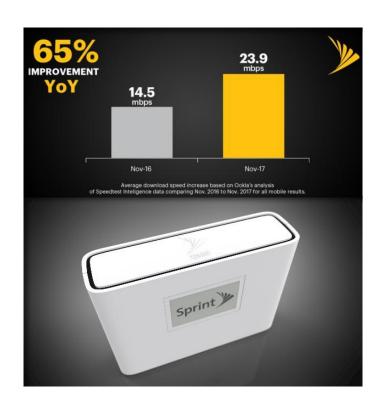


Copyright 2019 AIRSPAN NETWORKS INC.

Commercially Confidential













10

### ~300,000 cells distributed

### ...Plug and Play

John Saw, Sprint CTO (December 18, 2018)

"We now have more than 275,000 Sprint Magic Boxes improving data speeds for homes and businesses." "Sprint plans to deploy more than 1 million units as part of its multi-year roadmap"..........."Airspan Networks has stepped up production to keep the pipeline of product moving"

Copyright 2019 AIRSPAN NETWORKS INC. Commercially Confidential



# Sprint Magic Box Deployment: Typical Experience

- Transformational improvement in 4G Performance
- Improvement: 25x improved download speed!
- 97% TCO Savings!









Zero to 100M subscribers in 180 days!



### 120,000 Airspan Cells deployed

Mathew Oommen, president Reliance Jio: "Jio is the world's fastest growing mobile operator, acquiring 100 million LTE subscribers in record time and experiencing an unprecedented rate of data adoption and usage. Jio is partnering with Airspan to deploy a network of small cells..... The design provides a strong path towards 5G with the same tools and building blocks, allowing a further quantum leap in capacity."





# Outdoor Small Cells



#### AirHarmony

 Long range compact Marco with Dual Sector / Dual Carrier



#### AirSynergy

 Compact Pico-Cell with optional integrated Front Mount Antenna



#### **AirSpeed**

- Compact Small Cell with Dual Sector and integrated Backhaul
- Smart Beam Antennas



#### AirStrand

Super Compact Strand Mounted Small Cell, Dual Sector with DOCSIS backhaul and power

### Super-fast installation. Support everincreasing data loads and significantly improve mobile services!



AirHarmony



AirSpeed



AirSynergy



**AirStrand** 

| Small Cell | Connected UEs | Throughput (Mbps)                | Backhaul options                 |
|------------|---------------|----------------------------------|----------------------------------|
| AirHarmony | 1024*         | TDD: 2x120<br>FDD: 2x150         | 2 x SFP<br>2 x RJ45              |
| AirSynergy | 128           | TDD: 120<br>FDD: 150             | RJ45                             |
| AirSpeed   | 64/128        | TDD: 120 / 240<br>FDD: 150 / 300 | UE Relay, ETH / GPON*<br>DOCSIS* |
| AirStrand  | 64/128        | TDD: 120 / 240<br>FDD: 150 / 300 | DOCSIS, ETH                      |





# Indoor Small Cells



### **AirVelocity**

 Small cell with wireline backhaul



### **AirDensity**

 Small cell with wireless backhaul



### **AirUnity**

- Small cell with wireless backhaul
- Dual Sector Indoor, outdoor

### Expand coverage and add network capacity at less than half the cost!





**AirDensity** 

**AirVelocity** 





#### **AirUnity**

| Small Cell  | Access            | Mounting        | Backhaul |
|-------------|-------------------|-----------------|----------|
| AirVelocity | LTE, WiFi         | Wall or Ceiling | Wireline |
| AirDensity  | LTE Single Sector | Free-Standing   | Wireless |
| AirUnity    | LTE Dual Sector   | Free-Standing   | Wireless |







### Airspan/Mimosa End-to-End Network Solutions Diagram

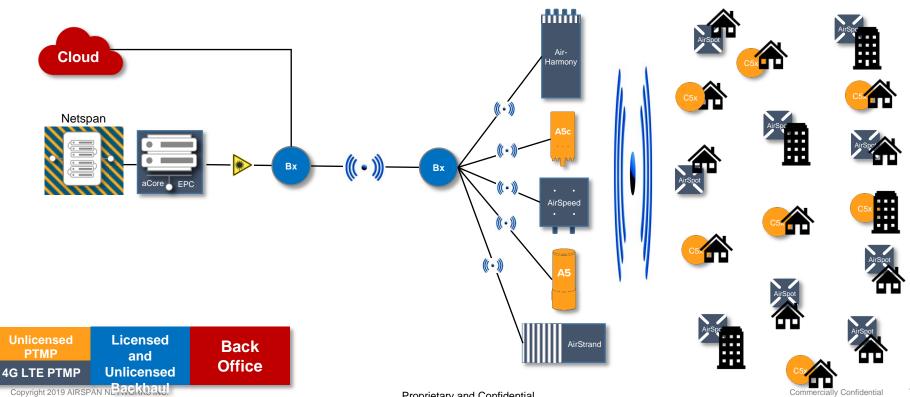


Data Center/Core/Cloud

Transport – Fiber/Wireless

**Access Points** 

Access – Clients/Subscribers





- Best Price Performance in the industry
- Rugged, Carrier Class solutions at the best value
- Innovative Antenna Design provides superior performance
- No hidden costs
  - Excellent Performance without the need for add-ons.
  - Highest speeds and functionality without infamous SW keys
- Simplified deployment model for ease of use and cost savings



## High-Reliability Backhaul – 1.2 Gbps













B5c

Dual Link Connectorized



#### Long-Range

- 100+ km link distance
   Customizable
- Flexible antenna options
   Interference avoidance
- GPS sync & auto-channel, bandwidth & power

4950-6200 MHz

B11 Licensed Long Range



#### Licensed Long Haul

- 100+ km link distance
   Flexible Bandwidth
- Dynamic up/down traffic
   Extended Frequency Spectrum
- Unique 10.0-11.7 GHz support Low Latency
- 1 ms

10.00-11.70 GHz

B24 Low Noise, Short Range



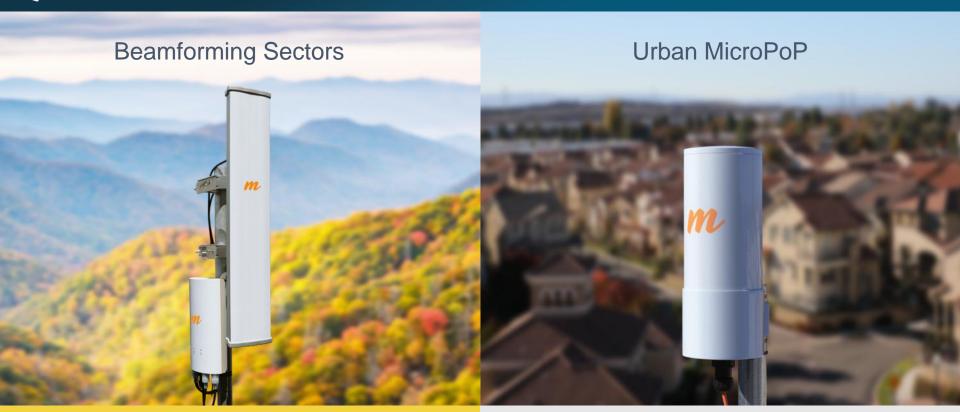
#### Short Distance Links

- 3 km link distance
   Disruptive Price
- Industry leading price performance

Light, Compact & Efficient

• 6 lbs, 19.5 W power consumption

24.00-24.25 GHz



Access Point Radio and Antenna Innovation + the best multi-purpose Client Radios/Antennas in the industry allow true broadband at the best value for urban, suburban and rural applications



Member of:







Thank you
Questions?
See you at the booth

Kevin Sweeting

airspan.com

Copyright 2019 AIRSPAN NETWORKS INC.